

ANALISI DI SENSIBILITÀ: EBIT IN FUNZIONE DEI VOLUMI DI VENDITA

Acquisto medio fr. 35		Costi di consegna 5				
Consegne/anno	Consegne/giorno	Ricavi totali	Costi variabili	Costi fissi	Costi totali	Risultato netto
0	0	0.00	0.00	95'600.00	95'600.00	-95'600.00
125	0.5	5'000.00	4'063.75	95'600.00	99'663.75	-94'663.75
250	1	10'000.00	8'127.50	95'600.00	103'727.50	-93'727.50
500	2	20'000.00	16'255.00	95'600.00	111'855.00	-91'855.00
750	3	30'000.00	24'382.50	95'600.00	119'982.50	-89'982.50
1'000	4	40'000.00	32'510.00	95'600.00	128'110.00	-88'110.00
1'500	6	60'000.00	48'765.00	95'600.00	144'365.00	-84'365.00
2'000	8	80'000.00	65'020.00	95'600.00	160'620.00	-80'620.00
2'500	10	100'000.00	81'275.00	95'600.00	176'875.00	-76'875.00
3'000	12	120'000.00	97'530.00	95'600.00	193'130.00	-73'130.00
3'500	14	140'000.00	113'785.00	95'600.00	209'385.00	-69'385.00
4'000	16	160'000.00	130'040.00	95'600.00	225'640.00	-65'640.00
4'500	18	180'000.00	146'295.00	95'600.00	241'895.00	-61'895.00
5'000	20	200'000.00	162'550.00	95'600.00	258'150.00	-58'150.00
5'500	22	220'000.00	178'805.00	95'600.00	274'405.00	-54'405.00
6'000	24	240'000.00	195'060.00	95'600.00	290'660.00	-50'660.00
6'500	26	260'000.00	211'315.00	95'600.00	306'915.00	-46'915.00
7'000	28	280'000.00	227'570.00	95'600.00	323'170.00	-43'170.00
7'500	30	300'000.00	243'825.00	95'600.00	339'425.00	-39'425.00
8'000	32	320'000.00	260'080.00	95'600.00	355'680.00	-35'680.00
8'500	34	340'000.00	276'335.00	95'600.00	371'935.00	-31'935.00
9'000	36	360'000.00	292'590.00	95'600.00	388'190.00	-28'190.00
9'500	38	380'000.00	308'845.00	95'600.00	404'445.00	-24'445.00
10'000	40	400'000.00	325'100.00	95'600.00	420'700.00	-20'700.00
10'500	42	420'000.00	341'355.00	95'600.00	436'955.00	-16'955.00
11'000	44	440'000.00	357'610.00	95'600.00	453'210.00	-13'210.00
11'500	46	460'000.00	373'865.00	95'600.00	469'465.00	-9'465.00
12'000	48	480'000.00	390'120.00	95'600.00	485'720.00	-5'720.00
12'500	50	500'000.00	406'375.00	95'600.00	501'975.00	-1'975.00
12'764	51	510'560.00	414'957.64	95'600.00	510'557.64	2.36
13'000	52	520'000.00	422'630.00	95'600.00	518'230.00	1'770.00
13'500	54	540'000.00	438'885.00	95'600.00	534'485.00	5'515.00
14'000	56	560'000.00	455'140.00	95'600.00	550'740.00	9'260.00
14'500	58	580'000.00	471'395.00	95'600.00	566'995.00	13'005.00
15'000	60	600'000.00	487'650.00	95'600.00	583'250.00	16'750.00
16'000	64	640'000.00	520'160.00	95'600.00	615'760.00	24'240.00
17'000	68	680'000.00	552'670.00	95'600.00	648'270.00	31'730.00
18'000	72	720'000.00	585'180.00	95'600.00	680'780.00	39'220.00
19'000	76	760'000.00	617'690.00	95'600.00	713'290.00	46'710.00
20'000	80	800'000.00	650'200.00	95'600.00	745'800.00	54'200.00

AGGIUNGERE UNA RIGA IN CORRISPONDENZA DELLA QUANTITÀ BREAK EVEN

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